

The products and prices listed below are for stand alone offers ONLY. If a product does not appear on this sheet, business rules may dictate that more than one product is required to order.

**Stand alone pricing is consistent for all Divisions unless noted below**

<b>Northeast, Central and West Divisions</b>			
<b>Stand Alone Pricing- Rate Card</b>			
<b>PRI Services</b>	<b>MRC</b>	<b>Notes</b>	
6 Channel Minimum	\$349	200 minutes of Long Distance included per channel	
Additional Channel (up to 16)	\$14 per channel		
Full PRI (23 channels)	\$489	Up to 2 Full or Fractional PRIs available per location	
DID Block of 20 (native)	\$5		
DID Block of 100 (native)	\$20		
DID (ported)	No Charge		
LD Overage Charge	\$0.03/min	6 second billing increments	
Call Detail Report (CDR)	\$50		
DNIS	\$50		
Toll Free	\$5.00	Maximum 5 Toll Free	
<b>800 Call Origination Fees</b>			
	USA \$0.030	Per Minute	
	Canada, Caribbean \$0.089	Per Minute	
	Pay Phone \$0.750	Per Minute	
<b>PRI Installation Fee</b>	<b>\$500</b>	<b>One time fee, not term specific</b>	
<b>Business Class Internet Services</b>			
		<b>BCI Speed</b>	
Starter	\$59.95	12/2 Mbps	2 Emails
Premium	\$99.95	22/5 Mbps	8 Emails
Deluxe	\$189.95	50/10 Mbps	15 Emails
Deluxe 100	\$369.95	100/10 Mbps	20 Emails
Lower Speed tiers only available in Docsis 2 (non - upgraded) markets - less than 10% of footprint			
Starter- Non upgraded markets	\$59.95	6/1 Mbps	2 Emails
Preferred- Non upgraded markets	\$89.95	16/2 Mbps	4 Emails
Additional email accounts	\$6.99	Ordered via web portal after installation - not contracted	
<b>Static IP Address Options</b>			
	1 \$14.95	Static IP's offers as 1, 5 or 13. Cannot be combined	
	5 \$19.95	IP Justification Form required for 5 or 13 Static IPS	
	13 \$34.95		
<b>Webhosting</b>			
Starter	Included		
Business	\$19.95	} Ordered Via Activation Website	
Commerce	\$39.95		
Professional	\$79.95		
Domain Registration fee	\$2.99		

## Business Class Video Services

<b>PRIVATE</b>		up to 20 Outlets
Basic	\$24.95	1 Analog or DTA outlet included
Info & Entertainment	\$44.95	1 Digital outlet
Standard	\$74.95	1 Analog or DTA outlet included
Preferred	\$89.95	1 Digital outlet
Additional Outlet	\$9.95	2-20 outlets (first outlet included with service)
High Definition box	\$3.00 - 5.00 - varies by Division	Plus \$9.95 outlet fee for outlet
Additional programming options		
Sports Pack	\$8.95	DCT required. Minimum level of service - Info and Entertainment
Music Choice	\$29.95	Requires a Box. \$39 Stand Alone
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u>
<b>PUBLIC - No bundled discount pricing</b>		Up to 50 Outlets
Basic	\$29.95	1 Analog or DTA outlet included
Digital Basic Plus	\$54.95	1 Digital outlet
Digital Standard	\$84.95	2 Digital outlets included
Digital Deluxe	\$109.95	3 Digital outlets included
Sports & Entertainment Deluxe	\$189.95	4 High Definition Outlets included
Digital AO	\$9.95	after 8 = \$5.95
HD Outlets	\$12.95	after 8 = \$8.95/Digital Box Required
Additional programming options		
Sports Pack	\$34.95	Available as an add-on to Digital Standard and Digital Deluxe TV
Music Choice	\$29.95	Digital box required
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u>

## Business Class Voice Services

Full Featured With Voice Mail	\$49.95	Per Line
Full Featured Without Voice Mail	\$44.95	Per Line
Toll Free	\$5.00	Maximum 5 Toll Free
<b>800 Call Origination Fees</b>		BCV Toll Free inbound rates are different than PRI Toll Free
	USA \$0.059	Per Minute
	Canada, Caribbean \$0.089	Per Minute
	Pay Phone \$0.750	Per Minute
Non- Listed	Market Price	Priced between \$2.99 - \$5.00
Non Published	Market Price	
<b>Voice Activation Fee - Cannot be waived</b>		
Voice Activation Fee	\$24.95	per voice line Max at 4 lines (\$99.80)
Toll Free Activation Fee	\$9.95	per toll free line One time fee per TF line (max 5)

## Equipment Fee

\$7 equipment fee will be applied to all orders that include a Business Class Internet and/or Business Class Voice product. For orders that include both Internet and Voice service, the \$7 equipment fee should be applied **once** to the Voice section of the contract.

## Stand Alone Installation Fees

12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

**This is a division specific rate sheet, please reference the appropriate Division tab for pricing.**

## Northeast and Central Divisions - Double and Triple Play Pricing

### Double Play Bundles - North and Central

Massachusetts, Connecticut, Vermont, New Hampshire, Rhode Island, New Jersey, Pennsylvania, Maryland, Delaware, West Virginia, Virginia, Michigan, Illinois, Indiana, Virginia, South Carolina, Georgia, Tennessee, Mississippi, Florida, Alabama, Arkansas, Louisiana

#### Internet and Voice

Starter and 1 Voice - \$99.00	Starter BCI (\$59.95) + BCV line (\$49.95) - Bundled Discount (\$10.90) = \$99.00 (plus \$7 equipment fee)
Preferred and 2 Voice - \$149.00 - Docsis 2 markets only	Preferred BCI (\$89.95) + 2 BCV Lines (49.95) - Bundled Discount (\$40.85) = \$149.00 (plus \$7 equipment fee)
Premium and 2 Voice - \$159.00	Premium BCI (\$99.95) + 2 BCV Lines (49.95) - Bundled Discount (\$40.85) = \$159.00 (plus \$7 equipment fee)
Deluxe and 2 Voice - \$249.00	Deluxe BCI (\$189.95) + 2 BCV Lines (49.95) - Bundled Discount (\$40.85) = \$249.00 (plus \$7 equipment fee)

#### Voice and TV (Private view only)

Full Featured With Voice Mail	\$49.95	No discount for Voice + TV bundle
Full Featured Without Voice Mail	\$44.95	

#### Private View TV

		up to 20 Outlets
Basic	\$4.95	Note the reduced price for TV when included with another product. No discount is required
Info & Entertainment	\$29.95	
Standard	\$59.95	
Preferred	\$74.95	

#### Internet and TV (Private view only)

#### Business Class Internet Services

		BCI Speed	
Starter	\$59.95	12/2 Mbps	2 Emails
Premium	\$99.95	22/5 Mbps	8 Emails
Deluxe	\$189.95	50/10 Mbps	8 Emails
Deluxe 100	\$369.95	100/10 Mbps	15 Emails

#### Private View TV

		up to 20 Outlets
Basic	\$4.95	Note the reduced price for TV when included with another product. No discount is required
Info & Entertainment	\$29.95	
Standard	\$59.95	
Preferred	\$74.95	

#### Double Play Installation Fees

12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

## Triple Play - North and Central Divisions

Combine the Double Offers listed above with discounted video pricing

### Add - On Pricing

#### Business Class Internet Services

Additional email accounts                      \$6.99                      Ordered via web portal after installation - not contracted

#### Static IP Address Options

1	\$14.95	Static IP's offers as 1, 5 or 13. Cannot be combined IP Justification Form required for 5 or 13 Static IPS
5	\$19.95	
13	\$34.95	

#### Webhosting

Starter	Included	} Ordered Via Activation Website
Business	\$19.95	
Commerce	\$39.95	
Professional	\$79.95	
Domain Registration fee	\$2.99	

#### Business Class Video Services

##### PRIVATE

#### BCTV package prices listed above

#### Up to 20 Outlets

Additional Outlet	\$9.95	2-20 outlets (first outlet included with service)
High Definition box	\$5.00	Plus \$9.95 outlet fee for outlet
Additional programming options		
Sports Pack	\$8.95	DCT required. Minimum level of service - Info and Entertainment
Music Choice	\$29.95	Requires a Box. \$39 Stand Alone
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u> HD service to

##### PUBLIC - No bundled discount pricing

#### Up to 50 Outlets

Basic	\$29.95	1 Analog or DTA outlet included
Digital Basic Plus	\$54.95	1 Digital outlet
Digital Standard	\$84.95	2 Digital outlets included
Digital Deluxe	\$109.95	3 Digital outlets included
Sports & Entertainment Deluxe	\$189.95	4 High Definition Outlets included
Digital AO	\$9.95	after 8 = \$5.95
HD Outlets	\$12.95	after 8 = \$8.95/Digital Box Required
Additional programming options		
Sports Pack	\$34.95	Available as an add-on to Digital Standard and Digital Deluxe TV only
Music Choice	\$29.95	Digital box required
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u> HD service to

### Business Class Voice Services

Full Featured With Voice Mail	\$49.95	<b>\$10.00 Discount per line indicated on contract when combined with BCI</b>
<b>Reduced Rate</b> Full Feature Line - 4th line and up	\$24.95	
Basic (metered) Line	\$24.95	Requires at least 1 full featured line and BCI Per Line (.05¢ per minute, after 12 miles from rate center.)
Basic (metered) Line VM	\$5.00	Maximum 5 Toll Free BCV Toll Free inbound rates are different than PRI Toll Free
Toll Free	\$5.00	
<b>800 Call Origination Fees</b>		
	USA \$0.059	Per Minute
	Canada \$0.089	Per Minute
	Caribbean \$0.089	Per Minute
	Pay Phone \$0.75	Per Minute
Non- Listed	Market Price	Priced between \$2.99 - \$5.00
Non Published	Market Price	

#### Voice Activation Fee - Cannot be waived

Voice Activation Fee	\$24.95	per voice line	Maxed at 4 lines (\$99.80). 1 time activation fee
Toll Free Activation Fee	\$9.95	per toll free line	One time fee per TF line (max 5)

### Installation Fee

12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

### Equipment Fee

\$7 equipment fee will be applied to all orders that include a Business Class Internet and/or Business Class Voice product. For orders that include both Internet and Voice service, the \$7 equipment fee should be applied **once** to the Voice section of the contract.

This is a division specific rate sheet, please reference the appropriate Division tab for pricing.

## West Division Double and Triple Play Pricing

### Double Play Bundles - West Division

Washington, Oregon, California, Texas, Colorado, Minnesota, Missouri, Utah, Arizona, New Mexico

#### Internet and Voice

Starter and 1 Voice - \$99.00	Starter BCI (\$59.95) + BCV line (\$39.95) - Bundled Discount (\$0.90) = \$99.00 (plus \$7 equipment fee)
Preferred and 2 Voice - Docsis 2 markets only \$149.00	Preferred BCI (\$89.95) + 2 BCV Lines (39.95) - Bundled Discount (\$20.85) = \$149.00 (plus \$7 equipment fee)
Premium and 2 Voice - \$159.00	Premium BCI (\$99.95) + 2 BCV Lines (39.95) - Bundled Discount (\$20.85) = \$159.00 (plus \$7 equipment fee)
Deluxe and 2 Voice - \$249.00	Deluxe BCI (\$189.95) + 2 BCV Lines (39.95) - Bundled Discount (\$20.85) = \$249.00 (plus \$7 equipment fee)

#### Voice and TV (Private view only)

Full Featured With Voice Mail	\$49.95	No discount for Voice + TV bundle
Full Featured Without Voice Mail	\$44.95	

#### Private View TV

		up to 20 Outlets
Basic	\$4.95	Note the reduced price for TV when included with another product. No discount is required
Info & Entertainment	\$29.95	
Standard	\$59.95	
Preferred	\$74.95	

#### Internet and TV (Private View)

#### Business Class Internet Services

		BCI Speed	
Starter	\$59.95	12/2 Mbps	2 Emails
Premium	\$99.95	22/5 Mbps	8 Emails
Deluxe	\$189.95	50/10 Mbps	8 Emails
Deluxe 100	\$369.95	100/10 Mbps	15 Emails

#### Private View TV

		up to 20 Outlets
Basic	\$4.95	Note the reduced price for TV when included with another product. No discount is required
Info & Entertainment	\$29.95	
Standard	\$59.95	
Preferred	\$74.95	

#### Double Play Installation Fees

12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

## Triple Play - West Divisions

Combine the Double Offers listed above with discounted video pricing

### Add - On Pricing

#### Business Class Internet Services

Additional email accounts                      \$6.99                      Ordered via web portal after installation - not contracted

#### Static IP Address Options

1	\$14.95	Static IP's offers as 1, 5 or 13. Cannot be combined IP Justification Form required for 5 or 13 Static IPS
5	\$19.95	
13	\$34.95	

#### Webhosting

Starter	Included	} Ordered Via Activation Website
Business	\$19.95	
Commerce	\$39.95	
Professional	\$79.95	
Domain Registration fee	\$2.99	

#### Business Class Video Services

##### PRIVATE

#### BCTV package prices listed above Up to 20 Outlets

Additional Outlet	\$9.95	2-20 outlets (first outlet included with service)
High Definition box	\$3.00	Plus \$9.95 outlet fee for outlet

#### Additional programming options

Sports Pack	\$8.95	DCT required. Minimum level of service - Info and Entertainment
Music Choice	\$29.95	Requires a Box. \$39 Stand Alone
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u> HD service to receive the channel

##### PUBLIC - No bundled discount pricing

#### Up to 50 Outlets

Basic	\$29.95	1 Analog or DTA outlet included
Digital Basic Plus	\$54.95	1 Digital outlet
Digital Standard	\$84.95	2 Digital outlets included
Digital Deluxe	\$109.95	3 Digital outlets included
Sports & Entertainment Deluxe	\$189.95	4 High Definition Outlets included
Digital AO	\$9.95	after 8 = \$5.95
HD Outlets	\$12.95	after 8 = \$8.95/Digital Box Required

#### Additional programming options

Sports Pack	\$34.95	Available with Digital Standard and Digital Deluxe TV packages only
Music Choice	\$29.95	Digital box required
Canales Selecto	\$15.95	
ESPN 3D	\$0.00	Customers must have Preferred/Digital Standard or above <u>and</u> HD service to receive the channel

### Business Class Voice Services

Full Featured With Voice Mail	\$39.95	Price when included with Data - Stand Alone price, see first page
<b>Reduced Rate</b> Full Feature Line - 4th line and up	\$24.95	<b>Requires 3 full featured lines and BCI</b>
Basic (metered) Line	\$24.95	Requires at least 1 full featured line and BCI Per Line (.05¢ per minute, after 12 miles from rate center.)
Basic (metered) Line VM	\$5.00	
Toll Free	\$5.00	Maximum 5 Toll Free BCV Toll Free inbound rates are different than PRI Toll Free
<b>800 Call Origination Fees</b>		
	USA \$0.059	Per Minute
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Non- Listed	Market Price	Priced between \$2.99 - \$5.00
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### Voice Activation Fee - Cannot be waived

Voice Activation Fee	\$24.95	per voice line	Maxed at 4 lines (\$99.80). 1 time activation fee
Toll Free Activation Fee	\$9.95	per toll free line	One time fee per TF line (max 5)

### Installation Fee

12 Months	\$199.00
24 Months	\$99.00
36 Months	\$49.00

### Equipment Fee

\$7 equipment fee will be applied to all orders that include a Business Class Internet and/or Business Class Voice product. For orders that include both Internet and Voice service, the \$7 equipment fee should be applied **once** to the Voice section of the contract.



**Pricing for PRI is nationally consistent. All bundled discounts should be applied to the PRI product and**

## Stand Alone Pricing- Rate Card

PRI Services	MRC	Notes
6 Channel Minimum	\$349	200 minutes of Long Distance included per channel
Additional Channel (up to 16)	\$14 per channel	
Full PRI (23 channels)	\$489	Up to 2 Full or Fractional PRIs available per location
DID Block of 20 (native)	\$5	
DID Block of 100 (native)	\$20	
DID (ported)	No Charge	
LD Overage Charge	\$0.03/min	6 second billing increments
Call Detail Report (CDR)	\$50	
DNIS	\$50	
Toll Free	\$5.00	Maximum 5 Toll Free
<b>800 Call Origination Fees</b>		
	USA \$0.030	Per Minute
	Canada, Caribbean \$0.089	Per Minute
	Pay Phone \$0.750	Per Minute
<b>Installation Fee</b>	<b>\$500</b>	<b>One time fee, not term specific</b>

## Business Class Trunks + Internet Package

Business Class Internet	6 Channel BCTrunk	23 Channel BCTrunk	Discount applied to PRI on contract
22/5 BCI	\$399.00	\$550.00	6 Channel - \$49.95
			23 Channel - \$38.95
50/10 BCI	\$489.00	\$599.00	6 Channel - \$49.95
			23 Channel - \$79.95
100/10 BCI	\$650.00	\$699.00	6 Channel - \$68.95
			23 Channel - \$159.95
<b>Installation Charge for PRI - regardless of term length</b>			
<b>\$500</b>			

## Equipment Fee

\$7 equipment fee will be applied to all PRI orders that are part of a bundle including Business Class Internet and/or Business Class Voice product. For orders that include both Internet and Voice service, the \$7 equipment fee should be applied **once** to the Voice section of the contract. Stand-alone PRI orders are **not** subject to an equipment charge.